

Schedule B – Terms and Conditions

These Terms and Conditions together with any Customer Details, Schedule, order form or proposal to which these terms are attached or in which these terms are referred, together make up a legally binding Licence Agreement (“**the Agreement**”) between MARMONG POINT MARINA PTY LTD ACN 115 372 186 ABN 18 782 495 686 of 1 Nanda Street, Marmong Point (“**MPM**”) and The Boat Owner identified in Item 1 of Schedule A (“**the Owner**”). The Agreement may be accepted by the Owner by doing either one or more of the following:

- i. Signing these terms and conditions of trade; or
- ii. Signing the Customer Details, Schedule, proposal or quotation issued by MPM in which these terms and conditions were attached or referred; or
- iii. Leaving a vessel at MPM’s marina or accepting a quotation or proposal after receiving notice of these terms and conditions of trade.

The Owner has requested that MPM supply, and MPM has agreed to supply, a berth, mooring or storage facility for the duration of the term which commences on the date of this Agreement and:

- i. where the Owner is a permanent user (as identified in Schedule A), will run for at least the minimum period set out in Schedule A and if no period, then 3 months from the date of this Agreement; and
- ii. where the Owner is a casual user (as identified in Schedule A), at the end of the period nominated in the tax invoice submitted to and paid by the Owner to MPM,

(“**the Term**”) to permit the Owner to store the goods described at Item 2 of Schedule A hereto (“**the Vessel**”) in accordance with these Terms and Conditions.

TERM AND AMENDMENT

- 1) This Agreement will commence and will have effect on and from the date of acceptance as set out in the preamble hereto and will expire on the expiry of the Term unless terminated earlier in accordance with clause 23) or 23) or extended by permission of MPM. Should MPM allow the Owner to continue to store the Vessel beyond the initial Term set out above, unless otherwise agreed, it will be on a month to month holding over basis, and otherwise subject to these terms and conditions.
- 2) MPM reserves the right to amend this Agreement, provided such amendments are conveyed to the Owner in writing after the date of any agreed fixed term (to allow the Owner the ability to terminate this Agreement in accordance with clause 22 if the Owner is not satisfied with the amended Agreement). The Owner further acknowledges that such written notice may be provided by email or ordinary mail to the current address for the Owner held by MPM at the time. Any amendments will be deemed to be accepted if no written objection is provided to MPM within 14 days of written notice being sent to the Owner.

PAYMENT, DEPOSITS AND PRICE

- 3) At the time the Owner makes a request for storage of a Vessel, the Owner shall pay a deposit to MPM of the amount specified in Item 3 of Schedule A (“**the Security Deposit**”). The Security Deposit secures to MPM any moneys owed by the Owner to MPM and the performance of any obligation by the Owner. MPM is entitled to deduct from the Security Deposit, an amount equal to any monies due but unpaid by the Owner under this Agreement. The Security Deposit (of such of it then remaining) is refundable on termination of this Agreement after the Owner has satisfied all of its obligations under this Agreement or at law and following deduction of any and all outstanding monies owing to MPM by the Owner.
- 4) The Owner shall pay the licence fee specified in Item 3 of Schedule A (“**the Licence Fee**”) to MPM. Where the Owner is a permanent user, MPM will submit tax invoices to the Owner on the first day of each month in respect of the Licence Fee. Where the Owner is a casual user MPM will submit a tax invoice to the Owner at the commencement of this Agreement in respect of the Licence Fee. The Owner will pay the amount of each invoice to the account or by the method nominated by MPM **on the date of each invoice**.
- 5) The parties agree that the Licence Fee may be reviewed by methods and at intervals determined by MPM in its discretion. MPM will give the Owner at least 1 months prior notice of any increase to the Licence Fee. If the Owner does not agree with the increased Licence Fee it may terminate this Agreement pursuant to clause 22) but will have no further recourse against MPM in respect of any such increase. Any increases in Licence Fee determined pursuant to this clause 5) will not be applied to any permanent user Licence of at least 12 months duration where the Owner and MPM have executed a licence agreement and the Licence Fees for the total licence period have been paid to and received by MPM in advance on the commencement of the Licence period.
- 6) The Licence Fee is calculated on the overall centre line length of the vessel, including bowsprit and swim boards etc. The Owner warrants that the vessel has the dimensions and displacement as set out in Schedule ‘A’. The Owner will pay any adjusted fees and shall be liable for any damage or additional expense arising directly or indirectly out of a breach of that warranty or anything contained in that warranty being or becoming untrue, inaccurate or misleading. All amounts payable by the Owner under this Agreement are inclusive of GST.
- 7) If any payments due under this Agreement are not paid, interest shall be payable by the Owner at the rate of 10% per annum compounding daily and calculated from the due date until the date payment is received by MPM.

LICENCE, FACILITIES AND BERTHING

- 8) The Owner acknowledges that MPM has established rules and regulations (“**Rules and Regulations**”) governing the use of Vessels in the marina and general access rules for the benefit and safety of all users of the marina. The Rules and Regulations do not form part of this Agreement, but the Owner undertakes to MPM to comply with the Rules and Regulations whilst ever the Owner uses any of MPM’s facilities. For ease of reference only, the current Rules and Regulations are annexed hereto. MPM may, in its discretion, modify, add to or remove portions of the Rules and Regulations from time to time and the Owner agrees to review the Rules and Regulations published on MPM’s website www.marmongpointmarina.com.au periodically so that it is updated on any changes.
- 9) MPM grants a non-exclusive licence to the Owner to berth or moor the Owner’s Vessel at MPM’s marina facilities in a location to be determined by MPM in its discretion for the Term (“**Licence**”). The Licence is granted subject to the Owner complying, and procuring that any employee, guest or invitee complies, with this Agreement and any Rules and Regulations in place from time to time.
- 10) If at any time the vessel is required to be moved or requires work or repairs to be carried out which necessitates the use of any equipment of MPM, then the Owner agrees to be bound by any terms and conditions of usage of that equipment in force for the time being and by any direction of MPM in relation to such use.
- 11) MPM is authorized, if necessary, to enter the Vessel, start the engine and/or tow the Vessel so as to move or relocate the Vessel within the Marina if such movement or relocation is considered necessary by MPM acting reasonably.
- 12) The Owner authorises MPM by its servants or agents to remove the Vessel to any other mooring place at the Owner’s risk and expense absolutely in the event of any emergency, impending or predicted extreme weather event, or if otherwise required at the discretion of MPM. Nothing in this clause shall be deemed to place any obligation or duty of care on MPM to attempt to minimise or prevent any damage to the Vessel.
- 13) During the Term the Owner shall not sell or attempt to sell or advertise the Vessel for sale without giving prior written notice to MPM. The Owner must obtain the prior written consent of MPM to display any signage or sale material on vessels or marina property, with such consent being granted or withheld in the absolute discretion of MPM. MPM wishes to control the installation of signage in and around the marina and wishes to receive prior notice of the Owner’s intention to sell the Vessel and of any termination of this Agreement that may result from such sale.
- 14) Nothing in this Agreement shall confer on the Owner any right as a tenant of the storage space, mooring or any part of the marina, nor shall it create the relationship of landlord and tenant between MPM and the Owner.

INSURANCE & RISK

- 15) The Owner will effect and maintain during the Term an adequate public risk insurance policy with a minimum of \$5m for each event and insurance of the Vessel and all its contents and appurtenances for its full replacement value and will **provide evidence of currency of insurance to MPM from time to time upon request and otherwise on each anniversary of the date of this Agreement while the Vessel is moored.**
- 16) The Owner stores the Vessel at the marina and uses and accesses the marina facilities at its own risk absolutely and the Owner hereby releases to the full extent permitted by the law MPM and its agents, servants, contractors and employees from all actions, claims and demands of every kind and from all liability which may arise in respect of any accident, damage or injury occurring from any cause whatsoever in connection with the use of MPM’s marina by or on behalf of the Owner.
- 17) The parties agree that, to the extent permitted by law, any liability for a claim against MPM that cannot be excluded will be limited to the total of any amounts received from an insurer as a result of a successful claim made under an insurance policy held by MPM in respect of the event giving rise to the claim against MPM.
- 18) The Owner hereby indemnifies MPM and keeps MPM indemnified from and against all actions, claims, demands, losses, damages, costs and expenses for which MPM shall or may become liable in respect of or arising from loss, damage or injury from any cause whatsoever to property or persons within or without MPM’s marina or other premises caused or contributed to by the use of the marina or other premises by the Owner or its servants, agents, employees, contractors, sub-contractors or invitees or by any act, omission, neglect, breach or default by any such person or persons.
- 19) Without limiting any of the foregoing, the Owner indemnifies MPM and keeps MPM indemnified against any cost, loss, damage, expense, liability or claim (including without limitation any fine or penalty) suffered or incurred by MPM as a result of any act or omission of the Owner or any employee, agent or invitee of the Owner which results in any discharge or spillage from the Vessel or the marina or any damage, derogation or erosion of the natural environment.
- 20) Notwithstanding any of the above, the parties agree that MPM will under no circumstances be liable to the Owner for any indirect or consequential loss, loss of income, profit or opportunity or for any contingent, consequential direct/indirect special, or punitive damages arising out of or in connection with this Agreement, at law or in equity.

WARRANTIES

- 21) The Owner (and each director and office bearer if the Owner is a company) separately warrants to MPM that:
 - (a) the Owner is the legal owner of the Vessel or is the duly authorised agent and is authorized by the legal owner to enter into this Agreement and receive any notice on the legal owner’s behalf including notice required under section 6(2)(b) of the *Storage Liens Act 1935* (NSW);
 - (b) in the case of a natural person, he/she has never been a bankrupt or entered into a deed of arrangement or compromise or any other arrangement under Part X of the Bankruptcy Act or otherwise assigned his/her assets for the benefit of creditors;

- (c) in the case of a company, it has never been under external administration or subject to the appointment of an external receiver or controller or entered into a deed of company arrangement and that it is solvent and able to pay its debts as and when they fall due;
- (d) it is not executing this Agreement as a result of or by reason of or in reliance upon any promise, representation, statement or information of any kind whatever given or offered to them by or on behalf of MPM whether in answer to an enquiry or otherwise;
- (e) it has satisfied itself as to the condition and state of repair of the facilities provided by MPM under this Licence and adequacy of those facilities for the berthing, stowage and mooring of the Vessel and, to the extent permitted by law, the Owner is not relying on any warranty, promise or representation in relation to the facilities or services, either expressly or impliedly given by MPM;
- (f) it has obtained all required licences and permits required to legally operate the Vessel.

TERMINATION

- 22)** Either party may terminate this Agreement by delivering to the other party **1 months' prior written notice**.
- 23)** Without limiting any other rights of MPM, MPM may terminate this agreement immediately upon the happening of any of the following:-
 - (a) breach by the Owner of any of the provisions of this Agreement or the Rules and Regulations set by MPM from time to time; or
 - (b) if in the opinion of MPM the berthing, stowage or mooring facilities become unserviceable; or
 - (c) conduct by the Owner, its servants, agents or guests is in the opinion of MPM prejudicial to the interest of MPM; or
 - (d) if the Owner suffers any event similar to those detailed in clauses 21)(b) or (c).
- 24)** If this Agreement expires or is terminated for any reason the Owner must remove the Vessel immediately from MPM's marina upon such termination or expiration.
- 25)** If the Owner fails to remove the Vessel or any other property belonging to the Owner after termination or expiration of this Agreement then:
 - (a) MPM may at its option, but at the risk of the Owner absolutely, remove the Vessel and moor the Vessel on a swing mooring or other suitable site. The Owner will pay the cost of such removal and swing mooring fees; and
 - (b) MPM may, pursuant to the *Uncollected Goods Act 1995* or any other relevant legislation, advertise the Vessel and/or the property for sale and then proceed to sell the Vessel and/or the property provided that MPM must comply at all times with the *Uncollected Goods Act 1995* or other relevant legislation; and
 - (c) the Owner will continue to be liable to MPM for the Licence Fee and any obligation on the part of the Owner under this Agreement until the Vessel has been removed.

DEFAULTS AND RIGHTS

- 26)** In the event of default under this Agreement by the Owner, the whole the Licence Fee payable for the Term, or any outstanding balance, will become immediately due and payable by the Owner to MPM together with all legal costs and expenses associated with recovery of the outstanding balance on an indemnity basis and interest properly accruing on any outstanding amounts.
- 27)** The certificate of a director or the credit manager of MPM will, in the absence of evidence to the contrary, be conclusive as to any outstanding amount/s.
- 28)** No failure or delay of MPM to exercise any right or obligation hereunder and no custom or practice of the parties which is at variance with the terms of this Agreement and no waiver by MPM of any particular default by the Owner shall affect or prejudice MPM's rights in respect of any subsequent default and no indulgence or forbearance by MPM of its rights under this Agreement shall adversely affect or prejudice its rights in relation to such default or any subsequent default

STORAGE LIEN

- 29)** The Owner acknowledges that MPM shall have a lien on the Vessel, its appurtenances and contents in accordance with section 3 of the *Storage Liens Act 1935* (NSW). If any fees due by the Owner to MPM remain unpaid for a period of more than 14 days after the due date for payment, then MPM may, at its absolute discretion, exercise any rights to commence proceedings to sell the Vessel and apply proceeds of sale to any amounts owed to MPM including payment of costs incurred in exercising the lien.

FORCE MAJEURE

- 30)** A Force Majeure event means anything outside reasonable control of a party, including but not limited to:
 - (a) power, data or communication outages;
 - (b) acts of God or the public enemy, national emergencies, radioactive contamination, insurrection, riot, hostile or warlike action or sabotage;
 - (c) a transaction embargo;
 - (d) industrial action (including a picket); and
 - (e) any legislation or regulation and any action or inaction of any government or government agency.
- 31)** If MPM is wholly or partially unable to perform its obligations because of a Force Majeure event, then:
 - (a) as soon as reasonably practicable after the Force Majeure event arises, MPM will notify the Owner of the extent to which MPM is unable to perform its obligations; and
 - (b) MPM's obligation to perform will be suspended for the duration of the delay arising out of the Force Majeure event.

ENVIRONMENT

- 32) The Owner must at all times comply with all laws as they apply to the protection of the environment.
- 33) The Owner must not, and must ensure that its employees, agents or guests do not:
- (a) permit any refuse, waste, fuel, oil, liquid of any description to be thrown or discharged from the Vessel or the marina;
 - (b) discharge any oily or filthy bilges, toilets, oil, chemicals, spirits or inflammable materials into marina waters or on the surrounding foreshore; AND
 - (c) and must ensure that all such refuse is disposed of properly in marked receptacles.
- 34) The Owner will indemnify MPM from any action brought by any Government or other authority either through the neglect or not of the Owner.

GENERAL

- 35) **Interpretation:** In this Agreement: -
- (a) words importing the singular number include the plural and vice versa and words denoting a gender include all other genders;
 - (b) the word person includes a firm, a body corporate, an unincorporated association and an authority;
 - (c) headings are for convenience only and do not affect the interpretation, and
 - (d) Reference to any party to this agreement shall include that party's executors, administrators and permitted assignees.
- 36) **Assignment** This Agreement is personal to the Owner and the benefit of this Agreement is not assignable to any other person and the Owner shall not sublet the berthing, stowage, mooring space provided to it. MPM may assign or otherwise transfer any of its rights under this Agreement.
- 37) **Severability** To the extent permitted by law and unless otherwise expressly agreed, MPM does not provide and expressly excludes all warranties whether implied by statute or otherwise in respect of any goods or services it supplies to the Owner.
- 38) **Notices** Any notice to be served hereunder shall be duly served if delivered personally to the other party or sent through the post in a prepaid envelope addressed to that party at its address set out in this Agreement or any other address notified by one party to the other in writing as being its address for service of notice and any notice sent through the post shall be deemed to have been duly served at the time when such letter would in the ordinary course of the post be delivered. The Owner agrees to notify MPM of change of address and contact details within 14 days.
- 39) **Whole Agreement** This Agreement constitutes the whole agreement between MPM and the Owner in relation to its subject matter and the Owner warrants that it has not relied upon any statement, representation or warranty made by MPM or its servants or agents which is not expressed in this Agreement.
- 40) **Governing Law** The parties expressly agree that this Agreement will be governed by and construed in accordance with the laws of the State of New South Wales and the parties agree to submit to the non-exclusive jurisdiction of the Courts of New South Wales. This Agreement is deemed to have been entered into at the address of MPM.

MARMONG POINT MARINA

RULES and REGULATIONS

WE HAVE PLEASURE IN WELCOMING YOU TO MARMONG POINT MARINA. THESE CONDITIONS RULES AND REGULATIONS ARE DESIGNED TO ENSURE THE SAFETY AND BOATING PLEASURE OF OWNERS AND THEIR GUESTS.

1. Vessels in a seaworthy condition and under their own power will be admitted to the marina area. Vessels must be registered, identified, marked, equipped and maintained as required by law and safe practice.
2. Vessels entering MPM waters/land immediately come under the jurisdiction of MPM and shall be berthed only where directed. Berth allocation will be assigned by the Manager of the Marina (Manager) or person appointed by the Manager (Duty Officer).
3. It shall be the responsibility of the vessel owner (Owner) to keep the premises licenced to them in an orderly and clean condition. Walkways and fingers will be kept clear of all gear including dinghies or the like. Private stowage facilities shall not be used within the marina area.
4. It shall be the responsibility of the Owner to keep his vessel in such condition that it does not become unsightly or dilapidated or reflect unfavorably on the appearance or standards of MPM facilities. The deck of the vessel shall be kept free and clear of debris, bottles, papers, trash or other unsightly material at all times including during washing.
5. No contractors or individuals will be permitted to undertake any work on a vessel in marina areas without a current BIA Marine Card, providing insurance details, completing a Contractors Package and final approval from the Manager or Duty Officer. All contractors and individuals must comply with the Work Health and Safety Act and the Environmental Protection Act. A fee may apply to contractors working at the marina.
6. Major repairs, engine changeovers, external painting and rebuilding is permitted only where directed (service area) prior to commencement.
7. **Disorderly conduct or excessive consumption of alcohol by an Owner or guests or agents will not be tolerated. Noise must be kept to a minimum at all times. Owner shall use discretion when operating radios and musical instruments and apparatus so as not to cause a nuisance to surrounding neighbours and in accordance with State and Local Government regulations. Any of these behaviors shall be cause for cancellation of this agreement.**
8. The Owner must not, and must ensure that its employees, agents or guests do not:
 - i. permit any refuse of any description to be thrown or discharged from the Vessel or the marina;
 - ii. discharge any oily or filthy bilges, toilets, oil, chemicals, spirits or inflammable materials into marina waters or on the surrounding foreshore,and must ensure that all such refuse is disposed of properly in marked receptacles. The Owner will indemnify MPM from any action brought by the Environmental Protection Authority either through the neglect or not of the Owner.
9. Swimming or diving within marina waters is prohibited.
10. Children should be accompanied by adults at all times.
11. Domestic pets must be approved by MPM management. Pets must not disturb other Marina clients. They should be leashed and escorted at all times whilst on the marina walkways and grounds.
12. Laundry of any type or any item of a personal nature shall not be hung to dry out, or air aboard the vessel in public view.
13. It shall be unlawful for the Owner, operator, or person in charge of any vessel to remove the vessel from marina areas without permission of the Manager or Duty Officer when the vessel's berthing account is in arrears.
14. A speed limit of a maximum of 3 knots is to be observed within, departing from, or when approaching the entrance to the marina area. When entering or leaving the marina waters, observe standard procedures. Always keep to the right.
15. **Mooring lines are the responsibility and at the cost of the Owner.** Such lines should be checked regularly by the owner for condition and wear. If the Manager / Duty Officer deem your mooring lines to be insufficient or in a worn condition, they will contact you with a quote to replace or a time frame for you to replace them. If lines are not replaced by requested time frame they will be replaced and an invoice will issue to cover costs. It is the Owner's responsibility to secure all mooring lines to their respective bollards when vacating a berth. Lines must not be permitted to float on the waterways.
16. **Swing moorings** – It is the responsibility of the vessel owner to ensure their vessel is correctly secured to our swing moorings ie no chaffing points on mooring lines from vessel. **Vessels are moored at the owner's risk.**
17. All power cords must be kept in good working order and must be certified and comply with State Regulations. The lead should be an Australian Standard, a minimum of 1.5sqmm x 15amp, ultra violet stabilised casing & socket; casing to be terminated within the plug housing with no signs of damage or weathering, **all leads must be tested and tagged annually** to ensure compliance at owner's expense. The socket must be kept clean and rust free.
18. The Owner will be provided with a key to marina facilities. A deposit fee is payable which is refunded when the key is returned. The key remains the property of MPM and shall be surrendered on the termination of this agreement. In the interest of all Owners any gates entered must be closed immediately on departure. Duplicate keys are not permitted.
19. It is the Owner's responsibility when leaving his vessel unattended on marina property to shut off all fuel valves, gas cocks, toilet and pump valves and self-draining scuppers.
20. The fuel wharf is for refueling purposes only. Berthing a vessel at the refueling wharf is strictly prohibited under State Fire Authority regulations. Refueling the vessel within marina areas shall only take place at the established refueling wharf.

21. The Owner shall not, for any reason whatsoever, carry, hold or store any substance on or near the vessel or marina which is explosive, corrosive, toxic or flammable other than what is necessary for the operation of the vessel.
22. Vessel tenders must be housed aboard the vessel whilst on marina property.
23. **Dry Storage Clients:**
 - i. It is the owners responsibility to ensure that bungs are in place prior to vessel launching
 - ii. It is the Owner's responsibility to ensure that outboards, sterndrives and trim tabs are trimmed up prior to lifting
 - iii. Transducers must be pulled up
 - iv. Ensure batteries are in "off" or "isolated" position
24. **Carparking:**

Marina Carparking is limited onsite & surrounding areas, we ask whenever possible to restrict the number of parked vehicles – management reserves the right to manage Carparking facilities both onsite and surrounding areas.

 - i. The parties agree that MPM may make further terms and conditions for its facilities in relation to any matters not expressly dealt with in this Agreement and MPM may vary or add to these terms & conditions from time to time on one (1) months' notice in writing to the Owner
 - ii. This agreement does not entitle non-boat-owners access to MPM's car parking facilities which are set aside for Marina boat owners. MPM provides general car parking for dayvisitors
 - iii. MPM is not responsible for any loss or damage to vehicles parked in any car park or other marina areas.
 - iv. No trailers or trailer boats are permitted in the car parks.
25. No vessel shall enter or leave marina areas under sail.
26. In the event of an emergency, all clients must follow the directions of the Marina Manager/Duty Officer. After hours emergency telephone numbers are displayed on the gate signage.